

4 March 2009

UED Expression of Interest – Utility Operations and Management Services

List of Prequalified Respondents

In December 2008, United Energy Distribution Pty Ltd (UED) requested expressions of interest from parties who have the capacity, capability and expertise to supply some or all of the services required to support the operation and management of UED's business.

Details of UED's request are set out in UED's Expression of Interest document dated December 2008 (EOI Document) which was issued by UED to interested parties. In particular, under the EOI Document (Part C of the EOI Document), UED requested interested parties (Respondents) to demonstrate their capabilities in 70 service areas in the 12 service groups shown in the table below:

Service Area	Network Operations & Dev't		Customer and Market Mgmt Services			Information Technology Services				Corporate Services		
	Asset Management	Field Operations	Metering	Revenue Management	Key Stakeholder relations	IT Infrastructure	IT Supply & Support	Call Centre	IT Consultancy Services	Financial & Mgt Accounting	Corporate Services	Internal Audit & Risk Mgmt
Service Element (Cross-ref to Sch 2 of EOI Document)	N1-3	N4-13	M1-4	M5-8	M9-10	IT1, 3-5, 7, 9, 13, 15-16, 19, 21	IT2, 8, 10-11, 14, 17-18	IT6	IT12, 20, 22-25	C1-10	C11-13, 15, 17-22	C14, C16

UED wishes to thank the large number of organisations that responded to the EOI and confirms that it has now completed its internal evaluation of those responses. As part of its internal evaluation process, UED assessed the capabilities demonstrated by each Respondent against the above 12 service groups. At this stage, UED has decided to proceed with the next stage of the tender in respect of the service groups identified in Schedules 1 and 2.

UED is pleased to announce that the Respondents listed in **Schedule 1** are “Prequalified Respondents” for the purposes of section 4.1 of the EOI Document in respect of the identified service groups. These Respondents have been selected on the basis that they have demonstrated the greatest capability in the Network Operations and Development service area relative to other Respondents, and demonstrated compliance with certain other evaluation criteria. The Respondents listed in Schedule 1 will be invited to proceed to the “Request for proposals” stage (RFP Stage) of the tender process described in the EOI Document, but are encouraged to form consortia (or consider subcontract arrangements) to improve the breadth of capabilities they offer.

UED has determined that the Respondents listed in **Schedule 2** are also “Prequalified Respondents” for the purposes of section 4.1 of the EOI Document. However, at this stage UED does not presently intend to invite the Respondents listed in Schedule 2 to proceed to the RFP Stage in their own right. UED will notify these Respondents of any change in this decision and encourages these Respondents to participate in the RFP Stage through the formation of consortia or subcontracting arrangements with the Prequalified Respondents identified in Schedule 1. It is UED’s intention that disclosure of these parties’ details in Schedule 2 may facilitate the formation of consortia with the Respondents listed in Schedule 1.

In order to further facilitate the formation of consortia, UED has set out in Schedule 1 and Schedule 2 the particular service group/s in which the relevant Respondents have demonstrated a certain level of capability according to UED’s internal evaluation process. It is intended that this information assist Prequalified Respondents to form consortia with other parties who can demonstrate capabilities in complementary service groups.

Acknowledgements and disclaimer

1. Schedule 1 and Schedule 2 comprise lists of Prequalified Respondents that have passed the EOI stage and which have advised UED that they are available to participate in consortia.
2. UED has not undertaken a technical capability evaluation of the Prequalified Respondents in Schedule 1 or Schedule 2 nor has it undertaken detailed commercial or financial evaluations of any of them.
3. UED makes no representations in respect of the Prequalified Respondents (whether listed in Schedule 1 or Schedule 2) and potential consortia members should make their own enquiries and assessment and conduct due diligence to satisfy themselves as to the suitability of any other Prequalified Respondents as consortium members.
4. Identification of a party in Schedule 1 or Schedule 2 is not an indication that such party will be successful in its bid to provide services to UED, or that UED will enter into any agreements or arrangements with that party for any of the services.
5. Publication of this information does not require the parties listed in Schedule 1 to engage in discussion with the Prequalified Respondents listed in Schedule 2. The parties listed in Schedule 1 are free to pursue discussions with or seek to include any other third parties in their consortia (not just those listed in Schedules 1 and 2), provided that they first notify UED of their intention to do so and such other third parties enter into confidentiality arrangements on terms acceptable to UED.
6. Nothing in this publication limits UED’s rights under the EOI Document or otherwise.

UNITED ENERGY DISTRIBUTION PTY LTD

Schedule 1

Respondents (In alphabetical order)	Contact and Title	Email address	Network Operations & development	Customer and Market management services			Information Technology Services			
			Field Operations	Metering	Revenue Management	Key Stakeholder Relations	IT Infrastructure Service	Supply & Support	Call Centre	Consultancy Services
			N4-13	M1-4	M5-8	M9-10	IT1, 3-5, 7, 9, 13, 15-16, 19, 21	IT2, 8, 10-11, 14, 17-18	IT6	IT12, 20, 22-25
Bilfinger Berger Services (Australia) Pty Limited	Peter Buck Business Development Manager	Peter.Buck@bbsaa.com.au	√	√						
Leighton Contractors Pty Limited	Malcolm Clayton Submissions & Bid Manager	Malcolm.Clayton@leicon.com.au	√				√	√	√	
CKI/HEI Electricity Distribution (Services) Pty Ltd (Powercor)	Mal Kennedy Manager Business Development	MSKennedy@powercor.com.au	√	√	√	√	√	√	√	√
Silcar Pty Ltd	Clive Moore Manager, Marketing & Business Development	Clive.Moore@silcar.com.au	√							
Tenix Pty Ltd	Amelie Rochard Team Assistant – Power	Amelie.ROCHARD@Tenix.com	√							
Thiess Services Pty Ltd	Dean Mills Energy Division Manager	dmills@thiess-services.com.au	√	√	√					
Transfield Services (Australia) Pty Limited	Shane Bright Business Development Manager	BrightS@transfieldservices.com	√			√		√		

√ - Indicates that the relevant Respondent has a degree of capability in the relevant service group, but does not necessarily mean capability in all service elements in that service group.

Schedule 2

Respondents	Contact and Title	Email address	Network operations & development	Customer and Market management services			Information Technology Services			
			Field Operations	Metering	Revenue Management	Key Stakeholder Relations	IT Infrastructure Service	Supply & Support	Call Centre	Consultancy Services
			N4-13	M1-4	M5-8	M9-10	IT1, 3-5, 7, 9, 13, 15-16, 19, 21	IT2, 8, 10-11, 14, 17-18	IT6	IT12, 20, 22-25
Accenture Australia Limited	Ann V Burns Senior Executive	ann.v.burns@accenture.com		√	√	√	√	√	√	√
Australian Pipeline Limited (APA Group)	Edwin De Prinse General Manager, Transmission	Edwin.DePrinse@apa.com.au	√	√	√	√	√	√	√	√
ASG Group Limited	Chris Hill Business Development Manager	chris.hill@asggroup.com.au					√	√		√
Australian Postal Corporation	Dale Bell Bid Management	Dale.Bell@auspost.com.au		√		√				
Beca Pty Limited	Matt Elgin Business Consultant	matthew.elgin@beca.com	√							
Connell Wagner PTY LTD	James Webb Senior Consultant Defence & Government Services	webbjd@conwag.com								√
CSC Australia Pty Limited	Daniel Rajan Strategic Account Development Executive – Southern Region	drajan@csc.com		√	√	√	√	√	√	√
Deloitte Touche Tohmatsu	Michael Rath Partner	mrath@deloitte.com.au		√	√	√	√	√		√
Dialog Pty Ltd	Domenic Brasacchio Account Director	Domenic_Brasacchio@dialog.com.au				√		√		√
EDS Australia Pty Ltd	Tim Fraser Client Sales Executive	Tim.fraser@eds.com					√	√	√	√
Energy One Limited	Shaun Ankers Business Development Manager	Shaun.Ankers@energyone.com.au		√						
Excelior Pty Ltd	Tom Hatch National Business Solutions Manager	thatch@excelior.com.au		√		√				

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FUJITSU AUSTRALIA LIMITED	Darryl Morris Business Development Manager	DarrylJ.Morris@au.fujitsu.com						√	√	√	√
GE Energy Australia Pty Ltd.	C. Mason Kratz Proposal Manager	mason.kratz@ge.com	√								
IBM Australia Limited (IBM)	Tony Drewitt Client Executive	Tdrewitt@au1.ibm.com						√	√	√	√
Infotech Enterprises Ltd	Sanjay Krishnaa Associate Vice President-UTG	sanjayk@infotechsw.com	√						√		
Kinetic IT Pty Ltd	David Krieg Business Development Manager	David.Krieg@kineticit.com.au						√	√	√	√
Logica Australia Pty Ltd	Martin Symes Client Executive	martin.symes@logica.com		√				√	√	√	√
Maunsell Australia Pty Ltd	Sarah Lewis Marketing Coordinator	sarah.lewis@maunsell.com	√								
Noel Arnold & Associates Pty Ltd (NAA)	John Ruksenas Senior Consultant	john.ruksenas@noel-arnold.com.au	√								
NSC Group Pty Ltd	Stuart Callaghan Account Executive	Stuart_Callaghan@nsc.net.au								√	
Oakton Services Pty Ltd	Bob Peebles General manager, Client Management and Marketing	Bob.Peebles@oakton.com.au						√	√		√
Optus Networks Pty Ltd	Peter Cardassis Sales Manager	peter.cardassis@alphawest.com.au						√	√	√	√
Parsons Brinckerhoff Australia Pty Limited	Paul Williams Regional Executive	PaWilliams@pb.com.au			√						
Siemens Ltd	Nick Thomas General Manager	nick.thomas@siemens.com	√	√						√	

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Sinclair Knight Merz Pty Ltd	Cheng H Lee Senior Consultant	CHLee@skm.com.au	√		√					
Tata Consultancy Services Limited	Samir Sinha Director - Energy & Utilities & Head - SAP Practice	samir.sinha@tcs.com	√				√	√	√	√
UXC Limited	Phil Curtis National Business Development Manager	Phil.Curtis@uxc.com.au	√	√			√	√		
Wipro Technologies Limited	Amit Choudhary Regional Manager – Energy & Utilities	choudhary.amit@wipro.com		√	√		√	√	√	√

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